

CIP EXPENSE DETAIL

DATE OF COUNCIL CONSIDERATION:
CONTACT DEPARTMENT(S):

7/28/11
Fleet

SUBJECT: Authorize award and execution of three contracts through the Houston-Galveston Area Council of Governments Cooperative Purchasing Program (HGAC) with: SANTEX TRUCK CENTERS, LTD., San Antonio, TX for the purchase of eight dump trucks, two water service trucks, two truck-tractors, and two cab and chassis in an amount not to exceed \$1,578,266; MENZI USA SALES, INC., Lakeland, FL for the purchase of one walking excavator in an amount not to exceed \$322,522; and EAST TEXAS MACK SALES, LLC, Dallas, TX for the purchase of one cab and chassis in an amount not to exceed \$112,440. Funding in the amount of \$381,811 is available in the Fiscal Year 2010-2011 Capital Budget of the Austin Water Utility. Funding in the amount of \$795,753 is available in the Fiscal Year 2010-2011 Capital Budget of the Public Works Department. Funding in the amount of \$112,440 is available in the Fiscal Year 2010-2011 Capital Budget of the Solid Waste Services Department. Funding in the amount of \$723,224 is available in the Fiscal Year 2010-2011 Capital Budget of the Watershed Protection Department. This Cooperative Purchase is exempt from the MBE/WBE Ordinance. This exemption is in compliance with Chapter 2-9D of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program). No subcontracting opportunities were identified; therefore, no goals were established for this contract.

Department:	Austin Water Utility
Project Name:	AWU Vehicles 2011
Fund/Department/Unit:	4680-2307-8077
Funding Source:	2010-2011 Capital Budget

Current Appropriation:	1,788,942.00
Unencumbered Balance:	1,785,532.02
Amount of This Action:	<u>(381,811.00)</u>
Remaining Balance:	<u>1,403,721.02</u>

Department:	Watershed Protection
Project Name:	Vehicle & Equipment Needs
Fund/Department/Unit:	4850-6307-7010
Funding Source:	2010-2011 Capital Budget

Current Appropriation:	3,000,673.00
Unencumbered Balance:	1,094,710.79
Amount of This Action:	<u>(723,224.00)</u>
Remaining Balance:	<u>371,486.79</u>

Department:	Public Works
Project Name:	Street & Bridge Vehicles and Equipment
Fund/Department/Unit:	8400-6207-8086
Funding Source:	Contractual Obligations and Transportation Fund

Current Appropriation:	2,505,000.00
Unencumbered Balance:	2,160,447.00
Amount of This Action:	<u>(795,753.00)</u>
Remaining Balance:	<u>1,364,694.00</u>

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Department:	Solid Waste Services
Project Name:	SWS Capital Equipment
Fund/Department/Unit:	4800-1507-0100
Funding Source:	Certificates of Obligation
Current Appropriation:	48,609,181.00
Unencumbered Balance:	702,217.25
Amount of This Action:	<u>(112,440.00)</u>
Remaining Balance:	<u>589,777.25</u>
Total Amount of this Action	<u><u>2,013,228.00</u></u>

ANALYSIS / ADDITIONAL INFORMATION: This contract is for the purchase of three new and thirteen replacement pieces of heavy-duty equipment to be distributed among the Austin Water Utility, Public Works Department, Solid Waste Services Department, and Watershed Protection Department.

The Austin Climate Protection Program team and Fleet staff have worked together to develop a vehicle purchasing process in our progress towards our citywide objective of obtaining carbon neutrality by 2020. The development of the purchasing criteria incorporates emissions impact, available technologies on the market, physical demands on the vehicle, and service application. These criteria are applied to all vehicles submitted to Fleet for purchase.

All of the pieces of equipment are powered with engines capable of burning biodiesel (B20) fuel. In line with Austin Climate Protection Program goals, B20 provides an approximate 25% reduction in greenhouse gas emissions versus using gasoline and an approximate 5% reduction versus using petro-diesel.

The equipment in this RCA has been recommended for purchase utilizing a process that involves the Fleet Officer, affected Department Directors, and Assistant City Managers (ACMs). ACM approval is required for all new additions to the City's fleet prior to any requests being made to the Purchasing Office.

Departments reviewed the list of equipment determined eligible for replacement by Fleet Services based on mileage, hours of use, and maintenance costs. From that list, priority uses were determined within the departments and the proposed equipment was reviewed by the Fleet Service Center Manager to ensure the specified equipment is appropriate for the use.

All of the replacement equipment has met the Fleet Officer's eligibility criteria for replacement. The Fleet Service Center Managers have inspected each vehicle to be replaced, and determined that the mileage or hours of use of each piece of equipment proposed for replacement cannot be increased without risking a significant increase in repair costs and loss of productivity due to down time.

The Purchasing Office conducted an analysis to determine that the Santex Truck Centers, Ltd, Menzi USA Sales, Inc., and East Texas Mack Sales, LLC HGAC contracts are the best value to the City. These contracts offered the lowest prices and are able to provide equipment that fully meets the needs of the using departments. Santex Truck Centers, Ltd, Menzi USA Sales, Inc., and East Texas Mack Sales, LLC are contracted through HGAC to supply these types of specialized heavy-duty equipment to other public entities statewide as a result of a competitive bidding process. Utilizing the HGAC contracts provides for volume discount pricing as well as the earliest opportunity to place the City's equipment orders.